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SMALL & MEDIUM BUSINESS
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SME EXPORT
PROMOTION COUNCIL OF INDIA



INDIA INTERNATIONAL TRADE CENTRE
(IITC-INDIA)



SME TECHNOLOGY
DEVELOPMENT
COUNCIL OF INDIA

REGISTRATION FORM

CONFERENCE ON

TECHNOLOGY TRANSFER & JOINT VENTURES OPPORTUNITIES FOR SMEs

Tuesday, 4th May, 2010 | Time: 10.00 hrs - 17.30 hrs
Venue: SME Chamber of India Conference Hall, Andheri (E), Mumbai

Date: _____

Details of Participants

Sr. No.	Name	Designation

Name of the Company / Organisation: _____

Business Activities : _____

Office Address : _____

Telephone : _____ Fax No.: _____

Cell No. : _____

Email ID : _____ Website: _____

Interested for Joint Venture in: _____

Interested to acquire technology in: _____

Kindly send your company profile by email to iitcindia@vsnl.net

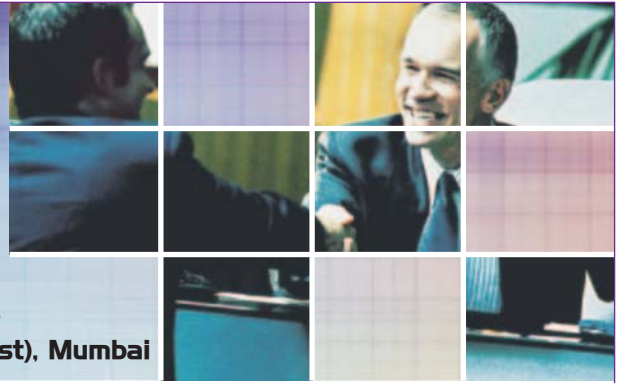
Please find Cash / Demand Draft for Rs. _____ drawn in favour of "India International Trade Centre",
Mumbai towards Registration Fee for _____ participant/s.

Signature with Company Seal

Fees: For Members Rs 7,000 + Service Tax @ 10.30%
For Non - Members Rs 8,000 + Service Tax @ 10.30%
10% Discount for 3 or more delegates from same organisation
Note: Cheques will be accepted from members only
2% extra charges if payment made by credit card

Please send your registration form by E-mail: smechamberofindia2@vsnl.net / iitcindiawtc@gmail.com or Fax: - 022-61509800
Central Office:- 3 & 4, Up Gr. Flr., Samruddhi Venture park, Marol MIDC, Nr. Hotel Tunga Paradise, Andheri (E) Mumbai - 93.
Tel.: +91 - 22 - 61509800 / 6667 4444 / 6677 0218 / 19 | www.smechamberofindia.com, www.iitcindia.com

Conference On Technology Transfer & Joint Ventures - Opportunities For SMEs



Tuesday, 4th May, 2010 | Time: 10.00 hrs to 17.30 hrs
at SME Chamber of India Conference Hall, Andheri (East), Mumbai

About the Conference

Indian SMEs produce high quality and innovative products but many do not understand the need to adopt latest technology required to manufacture products to meet international quality standards. Moreover, they need to explore possibilities of joint venture and other business alliances scale up their activities to improve productivity and profitability.

This Conference will facilitate the SMEs identifying new business opportunities, joint ventures and collaboration arrangements, contract manufacturing tie-ups, transfer of technologies and to understand the procedures, formalities, legal aspects, methods of identification of

business partners, funding avenues for new projects, obtaining government & regulatory clearances and incentives available from Govt. Departments and Banks.

Government officials, technology providers, bankers, private equity and venture capitalists will provide and insight into the above aspects and delegates will get an opportunity to interact with them to receive advice on their requirements.

The Chamber will provide all necessary information, assistance and guidance to entrepreneurs on the above as well as marketing their products and services in India and abroad.

Topics to be covered

- The basic principles of international cooperation
- How to identify joint venture partners ?
- Successful joint venture partnership – Case Studies
- Importance of technology transfers
- Venture Capital / Private Equity for expansion projects
- Legal aspects of cooperation agreements
- Mechanism of Merger & Acquisitions
- Dealing with cultural differences in overseas projects
- Insight into intellectual property rights
- Buy-back arrangements & its benefits
- Adoption of international quality standards
- Supply chain management

Advantages to the Participants

- Opportunity to interact with successful & prominent technocrats and experts from various fields.
- Understand the intricacies of international cooperation
- Update knowledge about availability of technologies for transfer
- Understand the implications of legal formalities
- Identification of suitable business partners
- Art of negotiation and concluding deals
- Tackling problems in adopting new technologies
- Increased volumes and improved productivity
- Expansion of markets
- Introduction of new products and services

Who can participate?

- Small and Medium Enterprises
- Production, Marketing and Accounts Executives from Corporate and PSUs
- Manufacturing companies
- Private Equity and Venture Capital Firms
- Management and Legal Consultants
- Logistic Companies
- Government Officials
- Engineering and Project Consultants
- Chartered Accountants
- Banks and Financial Institutions
- Quality Control Organisations
- Technology Providing Institutions and R&D Centres

For Sponsorships, Speaking Opportunity, Participation and Membership

Contact : Ms. Saakshi Kulkarni - Telfax: +91 - 22 - 6150 9800

Central Office:- 3 & 4, Up Gr. Flr., Samruddhi Venture Park, Marol MIDC, Near. Hotel Tunga Paradise, Andheri (E) Mumbai - 93. | Tel.: +91-22-6677 0218 / 19 / 6667 4444 | Fax: 2874 3543

Email : smechamberofindia@vsnl.net | iitcindia@vsnl.net

Website : www.smechamberofindia.com | www.iitcindia.com

Registration Fee (Per Person)

For Members - Rs. 7000/- + S. T @ 10.30%

For Non - Members - Rs. 8000/- + S. T @ 10.30%

10% Discount for 3 or more delegates from same organisation

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